

Intertek



Introduction to Intertek

MSG Open Day

Wilton, 8th November 2007

Mark Loughead, CEO - Oil, Chemicals and Agri
Intertek Executive Vice President

Intertek

About Intertek...

Intertek provides **quality and safety services** to a wide range of global and local industries.

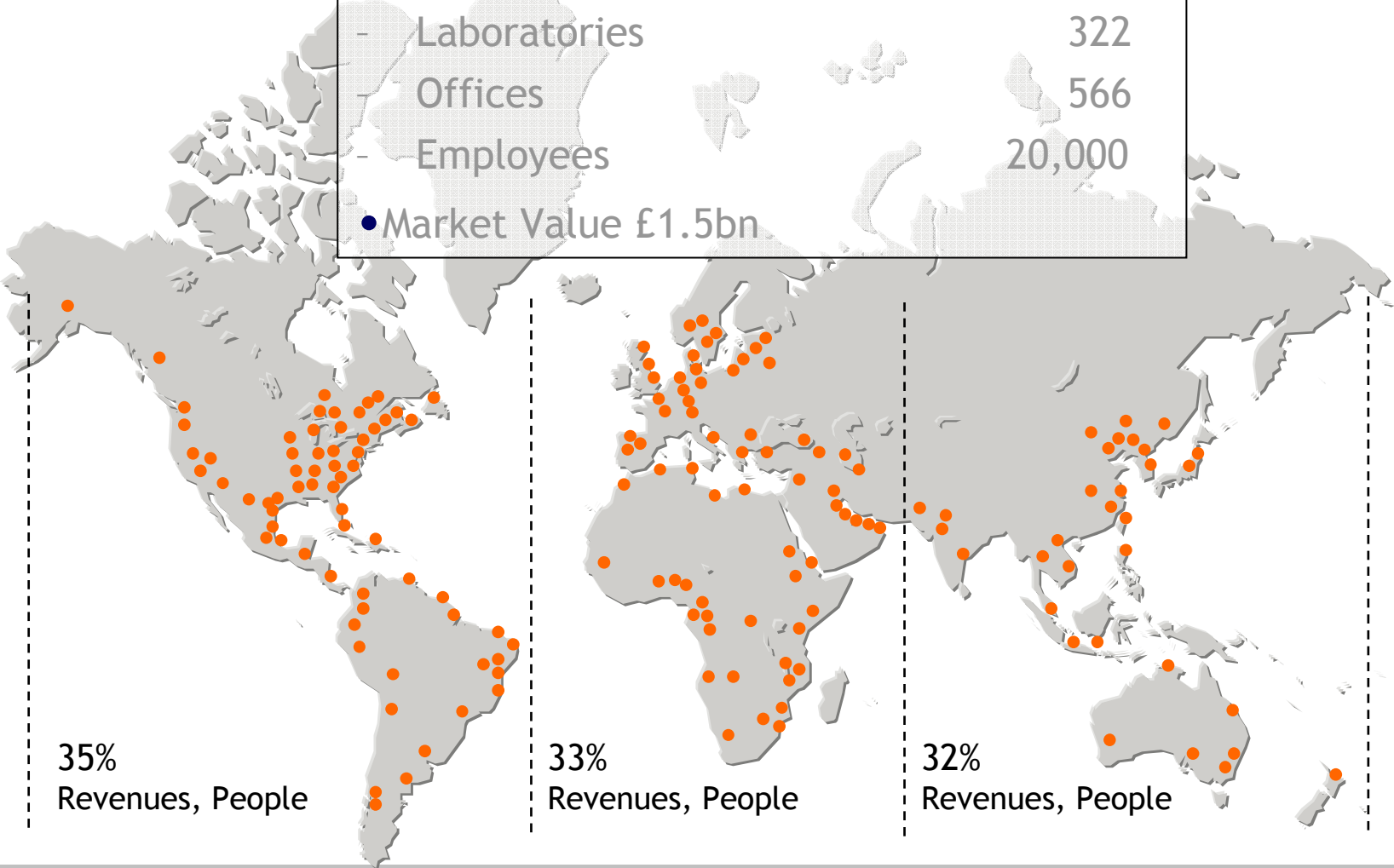
Partnership with Intertek brings **increased value** to customers' products, processes and ultimately **supports their success** in the global marketplace.

Intertek History

- Business Units/Brands have heritage going back over 100 years
- Group formed by Inchcape Plc in the 1980's with acquisition of Labtest, Caleb Brett, ETL, Semko, Intertek
- Sold to Charterhouse and management in 1996
- IPO'd on London Stock Exchange in 2002 at \$8 per share.
- Current price \$21 per share and market cap \$3.3 billion.

Our Profile

- Countries	110
- Laboratories	322
- Offices	566
- Employees	20,000
• Market Value	£1.5bn



35%
Revenues, People

33%
Revenues, People

32%
Revenues, People



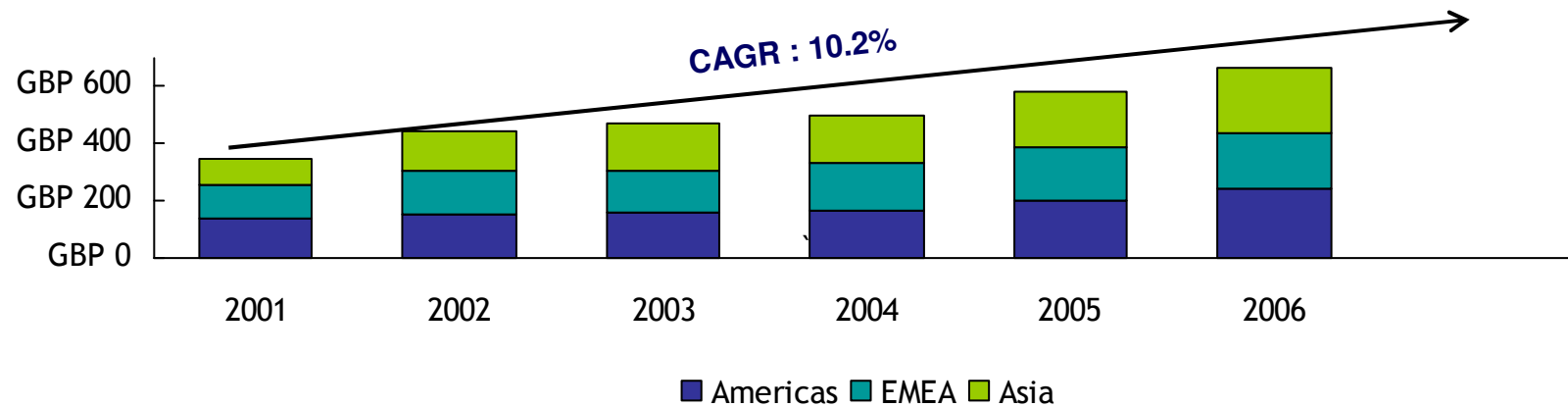
We support our customers in their global trade

INDUSTRIES	Textiles Toys Hardlines Footwear Food	Medical Building Industrial/HVAC IT/Telecom Automotive Home Appliances	Oil Chemical Agriculture Minerals Pharmaceutical	Fiscal Support Standards Cargo Scanning
DIVISION	Consumer Goods	Commercial Electrical	Oil Chemical Agriculture	Government Services
SERVICES	TESTING CERTIFICATION AUDITING SAFETY INSPECTION EVALUATION QUALITY ASSURANCE ADVISORY ANALYTICAL TRAINING OUTSOURCING			

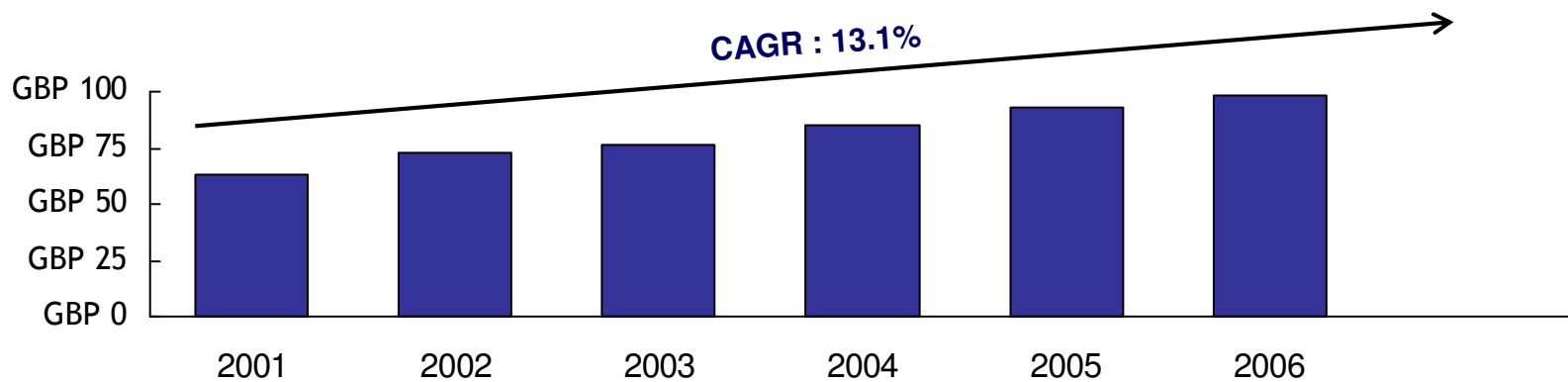


Strong track record of growth

Group revenue



EBIT*



* Before amortisation

Recent Strategic Developments in Analytical Services

- Newly acquired/outsourced R&D laboratories - Unilever, Avecia ASG, ICI MSG and Westport
- Added to Pharma capabilities in Bioanalytical and manufacturing support with Alta and QTI acquisitions in the US.
- New capabilities for plastics and polymers in Europe & USA with Polychemlab in Holland, outsourced from DSM & Sabic and acquisition of PTLI (ex GE Plastics)
- Developing Global Regulatory and Compliance services both organically and through acquisition - RoHS, WEEE, Biocides, REACH